

COMPARATIVE COST AND SOLE SOURCE JUSTIFICATION

Department: FORTUNA POLICE DEPARTMENT

Description and Purpose of Item to be Purchased:

DJI MAVIC 2 ENTERPRISE DRONE. USED TO ENHANCE INVESTIGATIONS
+ INTELLIGENCE GATHERING FOR PD DURING MAJOR CRIME EVENTS
+ PUBLIC GATHERINGS.

COMPARATIVE COST: Complete this section when procuring Materials, Supplies and Equipment items costing between \$2,500 and \$10,000. Attach completed form to Requisition/Purchase Order.

Vendor 1: Name of Company: ADVEXURE UNMANNED SYSTEMS
Cost: \$6,989.57

Vendor 2: Name of Company: DSLR PROS
Cost: \$7,170.71

Vendor 3: Name of Company: AERIAL MEDIA
Cost: \$7,170.71

Notes:

THE ADVEXURE QUOTE COMES W/ A ADDITIONAL
CHARGE THAT WILL CHARGE ALL BATTERIES AT ONCE

SOLE SOURCE JUSTIFICATION: Complete this section to explain why only a single source is available for procurement of supplies, materials, equipment, vehicles, or services.

Name of Company: _____

Cost: _____

Notes:

Detailed Description of Justification for Sole Source:

Prepared by: J. Krole #0110

Date: 10/5/2022

Department Head Approval: [Signature]

Date: 11/22/2022

[Signature]
ST-MAC
SID



PUBLIC SAFETY UAS | TRAINING | CONSULTING | SERVICE

Advexure Unmanned Systems

2288 Westwood Blvd, Ste 100
Los Angeles, CA 90064 USA

Tax ID: 47-4174938 | CAGE: 8FF59

www.advexure.com | (855) 625-2055

BILLING

Fortuna Police Department
Jason Kadle
621 11th St
Fortuna, CA 95540
PHONE:
EMAIL: jkadle@ci.fortuna.ca.us

SHIPPING

Fortuna Police Department
Jason Kadle
621 11th St
Fortuna, CA 95540

SALES QUOTE

QUOTE # 53462-2

ISSUED 10/5/2022

EXPIRES 30 Days

TERMS Net 30

QTY	SKU	ITEM / DESCRIPTION	UNIT PRICE	AMOUNT
1	DJI-M2EA	DJI Mavic 2 Enterprise Advanced w/ Care Enterprise (Basic) Includes: (1) Aircraft, (1) Self-Heating Intelligent Flight Battery, (1) Gimbal Protector, (1) DJI Smart Controller, (1) Battery Charger, (1) Power Cable, (3) Pairs of Low-Noise Propellers, (1) Pair of Spare Control Sticks, (1) Communication Cable-USB 3.0 Type-C, (1) 24W USB Adapter, (1) Extended Port Cover, (1) Speaker, (1) Spotlight, (1) Beacon, (1) Hard Case, (1) Year of DJI Care Enterprise (Basic)	4,900.00	4,900.00T
1	DJI-M2EP1	DJI Mavic 2 Enterprise Fly More Accessory Kit	469.00	469.00T
1	DJI-M2EP2	DJI Mavic 2 Enterprise Intelligent Flight Battery	189.00	189.00T
2	DJI-M2P13	DJI Mavic 2 Low-Noise Propellers (Pair) - Part 13	25.00	50.00T
1	HM-LP3-A	Advexure/Hoodman Drone Launch/Landing Pad (3 Ft)	39.00	39.00T
1	CDC-PEM2	CDC DJI Mavic 2 PRCS Elite Rapid Charger Case	795.00	795.00T
1	ADV-ASPF	ADVEXURE PUBLIC SAFETY FLEET SERVICES Aircraft Setup, Prep and Firmware Update Service COMPLIMENTARY: Aircraft will be fully setup, configured and tested prior to fulfillment. Complimentary full tech check by Advexure's manufacturer certified technicians prior to fulfillment which includes a complete airworthiness checkover, firmware updates, and ease of operation prep so your system is fully ready to fly upon arrival.	0.00	0.00
1	ADV-ELPS	Advexure Enterprise Lifetime Premium Support COMPLIMENTARY: As one of the longest serving and most reputable UAV/drone dealers and distributors in North America, Advexure's enterprise solutions division commits itself to seven days a week, 365 days a year dedicated enterprise level support available near 24 hours a day by phone, email and live chat. Learn more about the Advexure Experience here, and research our service reputation for yourself.	0.00	0.00

YOUR ADVEXURE POINT OF CONTACT

Travis Waibel, Public Safety Solutions
Email: twaibel@advexure.com | Direct: (424) 317-4451

WE LOOK FORWARD TO SERVING YOU

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SALES QUOTE

QUOTE #	53462-2
ISSUED	10/5/2022
EXPIRES	30 Days
TERMS	Net 30

QTY	SKU	ITEM / DESCRIPTION	UNIT PRICE	AMOUNT
		FREE Standard Shipping AVAILABILITY: In Stock & Ready to Ship	0.00	0.00T
YOUR ADVEXURE POINT OF CONTACT Travis Waibel, Public Safety Solutions Email: twaibel@advexure.com Direct: (424) 317-4451			Subtotal	\$6,442.00
			Sales Tax (8.5%)	\$547.57
			TOTAL	\$6,989.57

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DSLR ProsTM

Intelligent Drone Solutions

Mavic 2 Enterprise Advanced - Urban Scout Kit

Prepared by:

Kevin Hale

DSLRPros.com

sales@dslrpros.com

Prepared for:

Jason Kadle

Fortuna Police Department

621 11th St, Fortuna, CA 95540, USA

Date Created: 10 / 03 / 2022 15:47

Quote ID: 37EQ4-Q5UPU-3XNJ4-SAMKR

Name	Price	QTY	SKU	CA State Tax	Subtotal
DJI Mavic 2 Enterprise Advanced Urban Scout Package					

Mavic 2 Enterprise Advanced Urban Scout Package	\$6,608.95	1	B-NB-M2US-A	\$561.76	\$7,170.71
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- 1x Mavic 2 Enterprise Advanced Aircraft
- 1x DJI Smart Controller
- 4x Intelligent Flight Battery
- 1x Battery Charger
- 1x Battery Charger Power Cable
- 1x Car Charger
- 1x Battery Charging Hub
- 1x Battery to Power Bank Adapter
- 1x Mavic 2 Enterprise Spotlight
- 1x Mavic 2 Enterprise Loud Speaker
- 1x Mavic 2 Enterprise Beacon
- 1x Gimbal Protector
- 5x (Pair) Propellers
- 1x (Additional) Control Stick Pair
- 1x USB-C Cable
- 1x 24W USB Charging Block
- 1x (Additional) Extended Port Cover
- 1x Hard Case
- 1x (Year) DJI Care Enterprise Basic Crash Insurance Plan
- 1x Lume Cube Strobe Anti Collision Light
- 1x Micro USB Cable
- 1x Drone Landing Pad Manuals

B-NB-M2US-A



Optional Services & Software (Price will not reflect on total unless checked):

✓ Firmware Upgrade Service	\$0.00	1	V-NB-FIRM-UPG	\$0.00	\$0.00
- Activation of the product(s), upgrading to the latest available firmware, and delivered ready to fly.					

V-NB-FIRM-UPG



✓ FREE Lifetime Customer Care & Technical Support Via Phone, Email & Chat	\$0.00	1	B-LC-TS	\$0.00	\$0.00
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✓ Enterprise Concierge Assist	\$0.00	1	S-ECA-EUAS	\$0.00	\$0.00
Our customer care team is here to make sure that your aftersales experience is as seamless as the original transaction. We will assist our clients through the Enterprise Care deductible process (if applicable) as well as any warranty or not warranty related issues. We're here to help facilitate your success!					

*** Normally a \$500 Service ***

S-ECA-EUAS

✓ Repair Service for DJI Mavic Pro	\$0.00	1	V-NB-RPR-M1	\$0.00	\$0.00
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Enterprise Virtual Assist	\$399.00	1	S-EVA-EUAS	\$0.00	\$399.00
To ensure that you are familiar with everything the DJI and Autel drone can do, we are now offering a 3 hour virtual training session with one of our experienced and knowledgeable instructors. They will walk you through the setup process and first flight to ensure that you can fly safely and confidently.					

S-EVA-EUAS

Airdata Fleet Management + Streaming Bundle - 1 Drone / 20 Hours	\$999.00		V-AD-EELS-	\$0.00	\$999.00
			120		

AirData Enterprise (1 year)

- Simple and intuitive fleet management
- Get insights into your overall flight data
- Remote live streaming available
- Set alerts for maintenance services & safety concerns
- Dashboard includes local weather & satellite info

AirData Live Streaming Service (1 Year)

- 1 user, 20 hrs/month

Pix4DReact - Perpetual Floating License	\$1,999.00	1	V-PXR-P	\$0.00	\$1,999.00
	0				

- Desktop application with floating license (1 device) Unlimited desktop processing. Personal support and upgrades included in the first 12 months (yearly extension 20% of licence price) One time payment.

V-PXR-P



Shipping and Handling

Ground Shipping	\$0.00	1	V-NB-SHIP	\$0.00	\$0.00
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*** Sales Tax applicable if shipping inside CA, TX or WA ***

Subtotal	\$7,170.71
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Total	\$7,170.71
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Signatures

Again, we want to thank you for purchasing your equipment or services with DSLRPros.com. By signing below you agree to our terms and conditions and have read and understand the pricing provided. You also agree not to share the information & pricing provided in this document to anyone outside of your organization. <https://www.dslrpros.com/terms-of-use>



Signature

Date

Name

Title



Request for Quote 10/3/2022

Prepared by:

Manny Matamoros

Aerial Media Pros

sales@aerialmediapros.com

Date Created: Oct 3, 2022

Prepared for:

J. Kadle

Fortuna PD

Quote ID: DVAGR-QRETY-T4WDW-UK2GH

Pricing valid for 14 days after date received

Name	Price	QTY	Tax	Subtotal
DJI Mavic 2 Enterprise Advanced Thermal/RGB Drone	\$5,900.00	1	\$501.50	\$6,401.50
DJI Mavic 2 Enterprise - Fly More Kit	\$469.00	1	\$39.87	\$508.87
DJI Mavic 2 Enterprise - Battery	\$189.00	1	\$16.07	\$205.07
Lume Cube Strobe - Anti- Collision Light	\$39.95	1	\$3.40	\$43.35
Landing Pad	\$11.00	1	\$0.94	\$11.94
Shipping				
Ground Shipping	\$0.00	1	\$0.00	\$0.00

* V-NB-SHIP

Subtotal **\$7,170.71**

Total \$7,170.71

Signatures



Signature

Date

Name

Title